

**IFB03-613307-12**  
**Motor Repair-Electric**  
**October 29, 2002 @ 3:00 Pm**

Item No.	Vendor Name	Description	Qty	Unit	Vaughen Rec Price	-) Percentag Discount	Delivery CTY Site/In shop	Percentage Discount Price	Terms	Extended Price
		<b>PART 1: Motor Repair</b> Enter the price for the sample repair requests listed below. Prices are to be determined by using the Vaughen's Pricing Guide recommended price for the repair minus the percentage discount your firm will offer. Discounts must be a single percentage per motor size category.								
		<b>Sample Repair Requests</b> ½ HP through 50 HP Repair Lincoln AC Motor: 50 HP, 230/460 Volts, 1,750RPM, 3 Ph, Model: TF4679, Replace bearings (BB6309-ZZ, BB6311-ZZ) and balance.  Vaughen's Pricing Guide recommended price: minus (-) percentage discount:								
	Jim's Electric Motor Co				\$331.00	12%	5 Days Cty Site 7 Days In Shop 24 Hours Em Calls	\$291.28	1%10/Net 30 Days	
	Alexandria Armature				\$294.00	0%	3 Days Cty Site 2 Days Inshop 8 Hrs Em Calls	\$294.00	Net 30 Days	
	M&M Electric Motor Repair				\$548.00	40.6%	3 Days Cty Site 2 Days Inshop 2 Hrs Em Calls	\$325.52	Net 30 Days	
	Manassas Electric Motor Co				\$620.00	40.5%	1-3 Days Cty Site/ 1-3 Days Inshop/ 1.25 Hrs Em Calls	\$368.90	Net 30 Days	
	RAM Industrial Service				\$678.00	25%	5 Days Cty Site 7 Days In Shop 24 Hours Em Calls	\$508.50	Net 30 Days	
		<b>Sample Repair Requests</b> Over 50 HP through 600 HP Repair Sterling Electric Motor: 100 HP, 460 Volts, 1750 RPM, 3 Ph, 405T Frame, Model: 87-4988, Totally Enclosed, Fan Cooled, Standard Ball Bearings, Rewind stator, replace bearings and dynamically balance  Vaughen's Pricing Guide recommended price: minus (-) percentage discount:								\$0.00
	M&M Electric Motor Repair				\$1,988.00	40.6%	3 Days Cty Site 2 Days Inshop 2 Hrs Em Calls	\$1,180.88	Net 30 Days	\$0.00
	Manassas Electric Motor Co				\$1,988.00	40.5%	1-3 Days Cty Site/ 1-3 Days Inshop/ 1.25 Days Em Calls	\$1,182.86	Net 30 Days	\$0.00
	Jim's Electric Motor Co				\$1,988.00	12%	5 Days Cty Site 7 Days In Shop 24 Hours Em Calls	\$1,749.44	1%10/Net 30 Days	\$0.00
	RAM Industrial Service				\$2,522.00	25%	5 Days Cty Site 7 Days In Shop 24 Hours Em Calls	\$1,891.50	Net 30 Days	\$0.00
	Alexandria Armature				\$2,453.00	0%	3 Days Cty Site 2 Days Inshop 8 Hrs Em Calls	\$2,453.00	Net 30 Days	\$0.00

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		Sample Repair Requests Over 600 HP: Rewind Hoffman Motor: 800 HP, 60Hz, 3600 RPM, 3 Ph  Vaughen's Pricing Guide recommended price: minus (-) percentage discount:								\$0.00
	M&M Electric Motor Repair				\$11,768.00	40.6%	3 Days Cty Site 2 Days Inshop 2 Hrs Em Calls	\$6,990.20	Net 30 Days	\$0.00
	Manassas Electric Motor Co				\$11,769.00	40.5%	1-3 Days Cty Site/ 1-3 Days Inshop/ 1.25 Days Em Calls	\$8,052.73	Net 30 Days	\$0.00
	RAM Industrial Service				\$16,476.00	30%	5 Days Cty Site 7 Days In Shop 24 Hours Em Calls	\$11,533.20	Net 30 Days	\$0.00
	Alexandria Armature				\$11,769.00	0%	3 Days Cty Site 2 Days Inshop 8 Hrs Em Calls	\$11,769.00	Net 30 Days	\$0.00
	Jim's Electric Motor Co				No Bid		5 Days Cty Site 7 Days In Shop 24 Hours Em Calls	No bid		\$0.00
		<b>Total Bid Amount for Sample Repairs: \$</b>								
	Jim's Electric Motor Co									\$2,040.72
	M&M Electric Motor Repair									\$8,496.60
	Manassas Electric Motor Co									\$9,604.49
	RAM Industrial Service									\$13,933.20
	Alexandria Armature									\$14,516.00
		<b>PERCENTAGE DISCOUNT</b>								
1		<b>5040</b> Discount from Vaughen's Guide for: ½ HP through 50 HP (includes all makes & models, AC & DC, high & low voltage, high & low RPM, single & three phase.								
	Alexandria Armature					0%				0.00%
	Jim's Electric Motor Co					12%				12.00%
	RAM Industrial Service					25%				25.00%
	Manassas Electric Motor Co					40.5%				40.60%
	M&M Electric Motor Repair					40.6%				40.60%
2		<b>5040</b> Discount from Vaughen's Guide for: Over 50 HP through 600 HP (includes all makes & models, AC & DC, high & low voltage, high & low RPM, single & three phase.								
	Alexandria Armature					0%				0.00%
	Jim's Electric Motor Co					12%				12.00%
	RAM Industrial Service					25%				25.00%
	Manassas Electric Motor Co					40.5%				40.60%
	M&M Electric Motor Repair					40.6%				40.60%

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3		<b>5040</b> Discount from Vaughen's Guide for repairs of motors over 600 HP (includes all makes & models, AC & DC, high & low voltage, high & low RPM, single & three phase.								
	Alexandria Armature					0%				0.00%
	RAM Industrial Service					30%				30.00%
	Manassas Electric Motor Co					40.5%				40.50%
	M&M Electric Motor Repair					40.6%				40.60%
	Jim's Electric Motor Co					No Bid				No Bid
		<b>Date of Vaughen's Pricing Guide: _____</b>								
	Jim's Electric Motor Co	January 2002								
	Manassas Electric Motor Co	2002								
	RAM Industrial Service	2002								
	Alexandria Armature	2002								
	M&M Electric Motor Repair	2002								
		<b>PART II: LABOR</b> Labor rates are for all repairs not covered in the Vaughen's Pricing Guide. State labor rates for all repairs not covered in Vaughen's Guide. Labor rates specified by bidder, shall include all direct and indirect overhead costs, including but not limited to, transportation, general and administrative costs, etc. Labor rates will be paid on the basis of time at the County job site, or as documented for work done at the Manufacturer's/Contractor's site. Parts used in conjunction with repairs will be paid on the basis of percentage discount off the Manufacturer's list price.								
4		<b>7629004</b> On Site Labor-Regular Time (Mon-Fri, 7:30 a.m. through 5:00 p.m.)	1	hr						
	Jim's Electric Motor Co							\$84.00	1%10/Net 30 Days	\$84.00
	Manassas Electric Motor Co							\$27.00	Net 30 Days	\$27.00
	RAM Industrial Service							\$65.00	Net 30 Days	\$65.00
	Alexandria Armature							\$83.00	Net 30 Days	\$83.00
	M&M Electric Motor Repair							\$27.00	Net 30 Days	\$27.00
5		<b>On Site Labor-Overtime (Mon-Fri, 5:00 p.m. - 7:30 a.m., weekends and holidays</b>	1	hr						
	Jim's Electric Motor Co							\$126.00	1%10/Net 30 Days	\$126.00
	Manassas Electric Motor Co							\$37.80	Net 30 Days	\$37.80
	RAM Industrial Service							\$97.50	Net 30 Days	\$97.50
	Alexandria Armature							\$166.00	Net 30 Days	\$166.00
	M&M Electric Motor Repair							\$38.00	Net 30 Days	\$38.00

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6		<b>7629004</b> In Shop Labor-Regular Time (Mon-Fri, 7:30 a.m. through 5:00 p.m.)	1	hr						
	Jim's Electric Motor Co							\$84.00	1%10/Net 30 Days	\$84.00
	Manassas Electric Motor Co							\$27.00	Net 30 Days	\$27.00
	RAM Industrial Service							\$50.00	Net 30 Days	\$50.00
	Alexandria Armature							\$72.00	Net 30 Days	\$72.00
	M&M Electric Motor Repair							\$27.00	Net 30 Days	\$27.00
7		<b>7629004</b> In Shop Labor-Overtime (Mon-Fri, 5:00 p.m. - 7:30 a.m., weekends and holidays	1	hr						
	Jim's Electric Motor Co							\$126.00	1%10/Net 30 Days	\$126.00
	Manassas Electric Motor Co							\$37.80	Net 30 Days	\$37.80
	RAM Industrial Service							\$75.00	Net 30 Days	\$75.00
	Alexandria Armature							\$144.00	Net 30 Days	\$144.00
	M&M Electric Motor Repair							\$38.00	Net 30 Days	\$38.00
8		<b>7629004</b> Charge, if any, for Motor repair estimates	1	ea						
	Jim's Electric Motor Co							No Charge		No Charge
	Manassas Electric Motor Co							N/A		\$0.00
	RAM Industrial Service							No Charge		No Charge
	Alexandria Armature							No Charge		No Charge
	M&M Electric Motor Repair							\$20.00		\$20.00
9		<b>7629004</b> Charge, if any, for Pump repair estimates	1	ea						
	Jim's Electric Motor Co							No Charge		No Charge
	Manassas Electric Motor Co							N/A		\$0.00
	RAM Industrial Service							No Charge		No Charge
	Alexandria Armature							No Charge		No Charge
	M&M Electric Motor Repair							\$65.00		\$65.00
10		<b>7629004</b> Charge, if any, for pick-up and delivery, per job								
	Jim's Electric Motor Co							No Charge		No Charge
	Manassas Electric Motor Co							N/A		\$0.00
	RAM Industrial Service							No Charge		No Charge
	Alexandria Armature							No Charge		No Charge
	M&M Electric Motor Repair							No Charge		No Charge